



Learning & Development Manager

We are looking for an ambitious, creative and commercially minded Learning & Development expert, a self-starter with a passion for excellence, looking to take the lead and support in shaping our business.

OnlineDIRECT is the UK's leading energy sales solutions company, providing intermediary, business and technology services to B2B energy brokers. Our staff and innovation have enabled us to successfully establish and grow our business and we continue to evolve as we celebrate our 20th year.

Key Projects

Partnering with our industry training consultants, marketing and key internal stakeholders, you will successfully drive, design, package, promote and support delivery of industry training, system training and company training.

You will be responsible for devising and implementing a first-class learning strategy that supports continual performance improvement and creates a learning culture across our internal organisation and our external customer base.

As you foster an engaged and highly skilled workforce, you will raise internal standards in all areas, including but not limited to, industry knowledge, people management skills, customer service, sales, system updates and induction training.

Key Requirements

- Ideally 5 years previous experience in a training role, providing multiple types of learning, including online delivery methods
- Be an expert on the best way to design, deliver and embed great content for the best organisational outcomes
- Commercially minded with experience of providing training to both internal staff and external customers
- Experience of building and managing third party relationships with a focus on delivery
- Knowledge of developing and delivering training on new systems and updates, customer service, sales, management development and building company culture
- Demonstrable experience or qualification in coaching and mentoring
- Ideally, previous experience of working for a training consultancy designing and delivering training to customers, coupled with in-house experience either as a standalone training manager, or working in a larger team looking to take a next step to managing the L&D function
- CIPD or training qualification in learning and development would be ideal
- Previous experience of working within the Energy industry, would be advantageous but not essential

Competitive salary, bonus, benefits, career development, a dedicated and friendly team working in our modern Northampton workspace, 37hrs Mon-Friday

25 days holiday + bank holidays / Company Pension / Company Car Lease Scheme / Cycle to Work Scheme / Employee Reward Schemes / Incentive Days / Free Parking

Please apply including a copy of your CV and a full covering letter including your current salary details. Successful applicants will be contacted within 2 weeks of receipt of application.